





25th Innovation and Product Development Management Conference

June 10-13, 2018
Faculty of Engineering, University of Porto - Portugal

Chairpersons:

Antonio FERNANDES - Faculty of Engineering, University of Porto, Portugal Christer KARLSSON - Copenhagen Business School, Denmark and EIASM Paul COUGHLAN - Trinity Business School, Trinity College Dublin, Ireland

Program

Registration, welcome reception, all sessions, lunches and coffee breaks will take place in

Faculty of Engineering
University of Porto
Rua Dr Roberto Frias
Porto

Saturday, June 9, 2018

12:00 - 18:30	PhD Workshop, Room: B105 (Plenary)
	Teamwork, Rooms: B101, B102, B103, B109, B110, B111

Sunday, June 10, 2018

09:00 - 12:00	PhD Workshop, Room: B105 (Plenary)

Sunday, June 10, 2018

18:00 – 19:00	Registration
18:30 – 19:30	Welcome reception

Monday, June 11, 2018

08:00 – 08:45	Registration
09:00 – 10:00	Room: Auditorium > Opening and Welcome
10:00 - 10:30	Coffee break
	'Orangerie'

DAYI	Room: B025 Track: -02 - Creativity in New Product Development	Room: B027 Track: -08 - Innovation Management in Start- ups and Small Firms	Room: B028 Track: -11 - Managing Knowledge in New Product Development	Room: B030 Track: -13 - Managing Sustainability in Innovation and Product Development	Room: B031 Track: - 16 - New Trends in Innovation	Room: B033 Track: - 18 - Organising New Product Development	Room: B034 Track: -21 - Social Innovation
	Chair: SAREN, MICHAEL	Chair: GOFFIN, KEITH	Chair: LEDWITH, ANN Challenge Session	Chair: LE MASSON, PASCAL	Chair: ACUR, NURAN Challenge Session	Chair: DE WEERD- NEDERHOF, PETRA	Chair: GREEN, WILLIAM Challenge Session
10:30 - 11:00	EXAMINING THE EFFECTS OF CULTURAL DIVERSITY ON NEW PRODUCT DEVELOPMENT TEAM CREATIVITY AND INNOVATION FLORES, FELIX GARY L. FRANKWICK	INTERNATIONALISATION STRATEGY AND INNOVATION PERFORMANCE IN SMES - A COMPARATIVE STUDY OF JAPAN AND GERMANY LIU, REBECCA CHRISTIAN RAMMER KENTA IKEUCHI	TOWARDS THE DEVELOPMENT AND VALIDATION OF SCALES TO MEASURE PATENT MANAGEMENT AGOSTINI, LARA MEHARI BEYENE TESHOME ANNA NOSELLA	CREATING AND CAPTURING SUSTAINABLE VALUE THROUGH SUSTAINABLE BUSINESS MODELS AND SERVICE INNOVATION AAGAARD, ANNABETH SOFIA RITZÉN	THE ROLE OF ETHICS IN INNOVATION BIEMANS, WIM	SERIAL INNOVATORS IN COLLECTIVISTIC ORGANIZATIONS: CONCEPTUAL DEVELOPMENT AND PROPOSITIONS KAWAKAMI, TOMOKO NAKAMURA, TOMOYA, FUJII, SHINICI	FALLING STARS WHEN DOING SOCIAL: CASE STUDIES OF SOCIAL START-UPS PESSOT, ELENA CINZIA BATTISTELLA ROSA MARIA DANGELICO FABIO NONINO

11:00 – 11:30	CROSS-COUNTRY LEARNING FROM PATENTS: AN ANALYSIS OF PATENT CITATION NETWORKS IN THE AVIATION INDUSTRY GIGLIO, CARLO ROBERTO MUSMANNO ROBERTO PALMIERI	KEY PERFORMANCE INDICATORS AND DIMENSIONS FOR THE INNOVATION PROCESS NAPPI, VANESSA KEVIN KELLY	GENERATIVE KNOWLEDGE MANAGEMENT: HOW TO MAKE HERITAGE A WELLSPRING OF CREATION IN LUXURY INDUSTRY CARVAJAL PÉREZ, DANIEL AXELLE ARAUD VINCENT CHAPERON PASCAL LE MASSON BENOIT WEIL	MANAGING CROSS- DISCIPLINARITY FOR SUSTAINABILITY – THE CASE OF CRADLE- TO-CRADLE INNOVATION FAHNENMÜLLER, LENNART CHRISTOPH SUSANNE MIRA HEINZ CORNELIUS HERSTATT	SIDE TO SIDE: BALANCING PARADOXICAL TENSIONS WITHIN PRODUCT INNOVATION BUGANZA, TOMMASO BENJAMIN LAU SUBIK SHEERAZI MATTIA BIANCHI ELENA PELLIZZONI DANIEL TRABUCCHI	HOW 'FUZZY' IS SUCCESSFUL FRONT END OF INNOVATION EXECUTION? A META- ANALYSIS CANKURTARAN, PINAR KATRIN ELING	THE SUSTAINING OF SOCIAL INNOVATION AND INTER-ORGANIZATIONAL TRUST TAHARA, SHINSUKE
11:30 – 12:00	PERSUASION IN CORPORATE IDEA CONTESTS: THE MODERATING ROLE OF CONTENT SCARCITY ON DECISION MAKING. KRUFT, TOBIAS CHRISTOPH TILSNER ANDREAS SCHINDLER ALEXANDER KOCK	UNDERSTANDING THE CEO'S LEADERSHIP - PROPENSITY TOWARDS INNOVATION IN BIOTECH FIRMS ROSIER, JAN KEITH GOFFIN	FROM POTENTIAL TO REAL THREAT? THE IMPACTS OF TECHNOLOGY ATTRIBUTES ON LICENSING COMPETITION JASON, LI-YING MING LI YUANDI WANG XIANGDONG CHEN	EXPLORING CIRCULAR BUSINESS EXPERIMENTATION - A CASE STUDY ON A SYSTEMS LEVEL KONIETZKO, JAN NANCY BOCKEN ERIK-JAN HULTINK	ARE OUR METHODS AS CREATIVE AS THE TEAMS WE STUDY? MAPPING EXISTING PROCESS-BASED INSTRUMENTS TO ANALYZE THE INTERACTION OF CREATIVE TEAMS EWALD, BENEDIKT AXEL MENWING, SOLVEIG MENRAD, KATHARINA HÖLZLE	ENACTMENT OF FORMAL PROCESSES IN NEW PRODUCT DEVELOPMENT: A LONGITUDINAL CASE STUDY BOOTH, MARIA MAGNUS MÄHRING	THE CREATION AND DIFFUSION OF SOCIAL INNOVATION VALUE: A STUDY IN THE CONTEXT OF AN EMERGING ECONOMY GASPARIN, MARTA GREEN, WILLIAM; SAREN MIKE; SCHINCKUS CHRISTOPHE
12:00 – 12:30	CUSTOMER CREATIVITY AND WILLINGNESS TO CONTRIBUTE TO CO- CREATIVE INNOVATION IN ONLINE COMMUNITIES LAUD, GAURI JODIE CONDUIT INGO O. KARPEN	STAGE SPECIFIC EXTERNAL COLLABORATION FOR NEW PRODUCT DEVELOPMENT. DOES FIRM SIZE MATTER FOR PARTNER SELECTION AND PERFORMANCE? SCHULZ, PHILIPP	COMPLEXITY AND ORGANISATIONAL LEARNING IN NPD PROJECTS: AN EMBEDDED CASE STUDY PESSOT, ELENA ALBERTO F. DE TONI	RESPONSIBLE INNOVATION AS COMPETITIVE ADVANTAGE FACTOR IN THE FASHION INDUSTRY PARUM, EVA	INNOVATION FROM THE GRASSROOTS: DETERMINANTS OF SUCCESS CAMACHO, NUNO STEFAN STREMERSCH, ELIO KEKO, ISABEL VERNIERS AND STEFAN WUYTS	DESIGNING AN INNOVATIVE COMPANY. SENSEGIVING AND SENSEMAKING OF AN ORGANIZATIONAL EXPERIMENT CHRISTIANSEN, JOHN K. MARTA GASPARIN	SEARCHING FOR MEANING – THE INNOVATION PROCESS IN NON- PROFIT ORGANIZATIONS ÖBERG, ÅSA

12:30 - 13:30	Lunch
	Orangerie

	Room : B025	Room : B027	Room : B028	Room : B030	Room : B031	Room : B033	Room : B034
	Track: -02 -	Track: -08 -	Track: -15 -	Track: -16 - New	Track: -19 - Radical	Track: -18 -	Track: -22 - Theory
	Creativity in New	Innovation	Networks and	Trends in Innovation	Innovation	Organising New	Development in
	Product	Management in	Alliances in New			Product	Innovation and New
	Development	Start-ups and Small	Product			Development	Product
		Firms	Development				Development
DAYI		&					Management
DATT		09 - Innovation					Research
		Management for Resilience					
	Chair: DELL'ERA,	Chair: MCNALLY,	Chair: BSTIELER,	Chair: GRIFFIN, ABBIE	Chair: CANDI, MARINA	Chair: KOLLER, HANS	Chair: KAWAKAMI,
	CLAUDIO	REGINA	LUDWIG	Chair. GRIFFIN, Abbit	Cliaii. CANDI, WAKINA	CHair. ROLLER, HANS	TOMOKO
	02.103.10		202 1110				
				Challenge Session			Challenge Session
13:30 - 14:00	FROM VISION TO IDEA: THE COGNITIVE	OPENING THE BLACK BOX OF ACADEMIC	PATH DEPENDENCY IN CO-DEVELOPMENT	WHAT IT TAKES TO REVERSE INNOVATION	DEVELOPING RADICAL INNOVATIONS	ORGANIZING FOR INDUSTRY 4.0: AN	THE QUALITY OF CASE STUDY RESEARCH IN
	PROCESS OF VISION-	ENTREPRENEURSHIP:	PARTNERSHIPS	FROM EMERGING TO	-INTRODUCING	EMPIRICAL EMPIRICAL	INNOVATION
	DRIVEN IDEA	A BIBLIOMETRIC	STRUCTURES AND	ADVANCED MARKETS?	TANGIBILITY,	INVESTIGATION	MANAGEMENT
	DEVELOPMENT	ANALYSIS	NEW PRODUCT SUCCESS	HADENGUE, MARINE	TOLERANCE AND TIGHTNESS	ACOCTINI LADA	COEEIN VEITH
	MAKOTO, ISONO	SKUTE, IGORS	SUCCESS	SIHEM BEN	HIGHTINESS	AGOSTINI, LARA ROBERTO FILIPPINI	GOFFIN, KEITH PÄR AHLSTROM
			ETTLIE, JOHN	MAHMOUD-JOUINI	BJÖRK, JENNIE		MATTIA BIANCHI ,
				FLORENCE CHARUE- DUBOC	SUSANNE NILSSON ANNA KARLSSON		ANDERS RICHTNÉR
14:00 – 14:30	GAMIFICATION FOR	IS BUSINESS MODEL	FOSTERING	FROM TWO TO MULTI-	WAYFINDING IN THE	THE IMPACT OF	REVERSE INNOVATION
14.00 - 14.50	DESIGN AND	INNOVATION ALWAYS	COLLABORATION IN	SIDED MARKETS:	DARK: INVOLVING	MULTIPLE TEAM	AND PARADOXICAL
	INNOVATION: AN EXPLORATORY CASE	A GOOD THING? AN EXPLORATORY STUDY	NEW PRODUCT DEVELOPMENT –	FOSTERING INNOVATION ON	USE-EXPERTS FOR DISCONTINUOUS	MEMBERSHIP ON NPD PROJECT	LEADERSHIP: A NETWORK-BASED
	STUDY OF CO-DESIGN	INTO THE DARK SIDE	(ROLES OF)	DIGITAL PLATFORMS	INNOVATION	PERFORMANCE: TEAM-	THEORETICAL MODEL
		OF BUSINESS MODEL	COORDINATING			LEVEL IMPLICATIONS	
	PATRICIO, RUI ANTÓNIO MOREIRA	INNOVATION	ORGANIZATIONS IN INNOVATION	TRABUCCHI, DANIEL	GERDA GEMSER DEKEN, FLEUR	OF TEAM MEMBERS WORKING IN	HADENGUE, MARINE NATHALIE DE
	FRANCESCO ZURLO	SABARUDDIN, LA ODE	NETWORKS	TOMMASO BUGANZA	MAAIKE KLEINSMANN	MULTIPLE NPD TEAMS	MARCELLIS-WARIN
	MICHELE MELAZZINI	JILL MACBRYDE					THIERRY WARIN
		BEATRICE D'IPPOLITO	EDEL, JOACHIM HANS KOLLER			DE VISSER, MATTHIAS	
			HANS KULLEK				

14:30 – 15:00	THE EFFECT OF ELEMENT DESIGN IN PACKAGE DESIGNS EVOKED EMOTIONS AND ATTENTION PENTUS, KRISTIAN KERLI PLOOM ANDRES KUUSIK TANEL MEHINE	POLITICAL BEHAVIOR REVISITED: INDIVIDUAL'S SENSEGIVING AND SENSEBREAKING PRACTICES TO INFLUENCE INNOVATION PROJECT PORTFOLIO MANAGEMENT DECISIONS SPIETH, PATRICK TOBIAS ROETH	INTER- ORGANIZATIONAL AMBIDEXTERITY FOR SUSTAINED INNOVATION PERFORMANCE OF SME'S: AN IN-DEPTH CASE STUDY OF THREE COLOMBIAN INTERFIRM COOPERATIVES CAMARGO, ANDRES MICHEL EHRENHARD PETRA C. DE WEERD- NEDERHOF	DIGITAL BUSINESS MODEL INNOVATIONS: TWO ROUTES TO SUCCESS SCHUHMACHER, MONIKA GINA GRUBE	HOW PUNCTUATION FACILITATES REFLECTION AND DECISIONS IN THE FUZZY FRONT END OF RADICAL INNOVATION GREEN, WILLIAM JOHN CHRISTIANSEN MARTA GASPARIN	MIRRORING HYPOTHESIS IN BLACK-BOX GOVERNANCE: THE INTERFACE BETWEEN PRODUCT AND INTER- ORGANIZATIONAL INTEGRATION DONMEZ, MEHMET PAUL COUGHLAN, MARIE KOULIKOFF- SOUVIRON	SEARCHING FOR THE RIGHT APPLICATION: A TECHNOLOGY DEVELOPMENT REVIEW AND RESEARCH AGENDA MAGISTRETTI, STEFANO CLAUDIO DELL'ERA ROBERTO VERGANTI

15:00 – 15:30	Coffee break
	Orangerie

	Room: B025	Room : B027	Room : B028	Room: B030	Room: B031	Room : B033	Room: B034
	Track: -20 - Service	Track: -11 -	Track: -12 -	Track: -13 -	Track: -17 - Open	Track: -18 -	Track: -19 - Radical
	Innovation and New	Managing	Managing Software	Managing	Innovation	Organising New	Innovation & 20 -
	Service	Knowledge in New	and IT Innovation	Sustainability in		Product	Service Innovation
	Development	Product		Innovation and		Development	and New Service
		Development		Product		2010.000	Development
DAYI		Bevelopment		Development			Bevelopment
	Chair: TEIXEIRA,	Chair: GOFFIN, KEITH	Chair: BUGANZA,	Chair: LE MASSON,	Chair: BSTIELER,	Chair: KAWAKAMI,	Chair: PERKS, HELEN
	JORGE		TOMMASO	PASCAL	LUDWIG	ТОМОКО	MARGARET
			Challenge Session				Challenge Session
15:30 – 16:00	SERVICE SUPPLIERS'	DISENTANGLING	ME OR IT? ADOPTION	PRECONDITIONS FOR	OPEN INNOVATION	RECONCEPTUALISING	INITIATING THE
	INVOLVEMENT FOR	EXPLOITATION AND	OF ARTIFICIAL	STRATEGIC	ECO-SYSTEM MODEL	THE INNOVATION	DEVELOPMENT OF
	SERVITIZATION:	EXPLORATION IN	INTELLIGENCE IN THE	SUSTAINABILITY RISK	AND VALUE	PROCESS AS AN	RADICAL INNOVATION
	TYPES OF INVOLVEMENT AND	HYBRID PROJECT: THE CASE OF A NEW	DELEGATION OF PERSONAL STRATEGIC	MANAGEMENT IN PRODUCT	CREATION: A CORPORATE	EMOTIONAL JOURNEY	CAPABILITIES THROUGH TRAINING:
	RESULTING BENEFITS	NUCLEAR REACTOR	DECISIONS	DEVELOPMENT	ACCELERATOR		THE CASE OF HYDRO-
	RESOLUTIO DEIVELLIS	DEVELOPMENT	DECISIONS	COMPANIES	PROGRAM	GASPARIN, MARTA	QUEBEC RESEARCH
	FRANK, ALEJANDRO		LEYER, MICHAEL			CONWAY, STEVE;	INSTITUTE
	GERMÁN	TILLEMENT	SABRINA SCHNEIDER	SCHULTE, JESKO	ACUR, NURAN	GAME, ANNILEE	
	NÉSTOR FABIÁN	STÉPHANIE, FRÉDÉRIC			SISKA NOVIARISTANTI		RAMPA, ŖOMAIN
	AYALA	GARCIAS, GUY			KEPA MENDIBIL		AGOGUÉ MARINE

16:00 – 16:30	INSTANTIATING THE INNOVATION OF MEANING IN THE CUSTOMER EXPERIENCE: LESSONS FROM RETAIL SERVICES BELLINI, EMILIO FEDERICO ARTUSI	MINGUET, FLORENCE CHARUE DUBOC SOCIAL CAPITAL DIMENSIONS AND THE USAGE OF INFORMATION TECHNOLOGY IN BUYER-SUPPLIER COLLABORATION FOR NEW PRODUCT DEVELOPMENT TALAS, YASSINE MARIE-ANNE LE DAIN VALÉRY MERMINOD LILIA GZARA NÉSTOR FABIÁN AYALA ALEJANDRO GERMÁN FRANK	CLOUD COMPUTING AND BUSINESS MODEL EMERGENCE: UNCOVERING THE LINKAGE BETWEEN TECHNOLOGICAL INNOVATION AND VALUE GENERATION SCHNECKENBERG, DIRK CHRISTOPH KLOS, VIVEK VELAMURI, PATRICK SPIETH	INFLUENCE OF GROUP COMPOSITION IN CREATIVE SESSIONS DURING ECO- IDEATION AND ECO- INNOVATION PROCESSES SIERRA-PÉREZ, JORGE MONTSERRAT AIGER VALLÉS, IGNACIO LÓPEZ-FORNIÉS	THE ROLE OF AMBASSADOR IN START-UP COLLABORATIONS BUCK, LENNART SEBASTIAN SUSANNE NILSSON SOFIA RITZÉN	THE ROLE OF NATIONAL INSTITUTIONS AND PRODUCT ARCHITECTURE IN JOINT DECISION- MAKING IN SUPPLY CHAINS GONCALVES, RICARDO RUI SOUSA ISABEL BODAS FREITAS	THE ADOPTION OF RADICAL TECHNOLOGIES IN THE VALUE NETWORK OF THE MEXICAN SHOE CLUSTER: INFLUENCE OF RELATIONSHIPS AND ENTRY BARRIERS ON THE ADOPTION OF 3D PRINTING. UKOBITZ, DESIREE RITA FAULLANT
16:30 – 17:00	CO-CREATING AND CAPTURING VALUE IN SERVICE INNOVATION. ROBERTS, DEBORAH SIMONA SPEDALE	THE INFLUENCE OF COLLABORATIVE IT ON NPD TUCKER, MARION SEBASTIAN FIXSON	BEYOND CUSTOMER NEEDS SOFTWARE DEVELOPMENT: AN EMPIRICAL INVESTIGATION OF ITS FORMS AND INDIVIDUAL-LEVEL CAUSES MARZI, GIACOMO MATTIA BIANCHI, LAMBERTO ZOLLO	INNOVATION FROM SUSTAINABILITY: A MODEL OF THE MANUFACTURING COMPANIES EXPERIENCE MARTINS FRANCISCO VITORINO SOUSA PEREIRA DA SILVA, CATARINA RICARDO JORGE SILVA	PEAK OF INFLATED EXPECTATIONS – IS THE CROWDSOURCING TRAIN ALREADY OFF THE RAILS? DOLFUS, GUIDO	OPTIMIZING PURCHASING- MARKETING INTEGRATION IN NEW PRODUCT DEVELOPMENT GONZÁLEZ-ZAPATERO, CARMEN JAVIER GONZALEZ- BENITO GUSTAVO LANNEL ONGUE JOHANN RIEDEL	THE RAIL DISRUPTION GAME: FINDINGS FROM THE PRACTICAL USE OF AN INNOVATIVE NEW APPROACH TO LEARNING CLEGG, BEN RICHARD ORME, PANAGIOTIS PETRIDIS, ANDY POOLE, ANDY YEOMAN
17:00 – 17:30	HYBRID RETAIL: ENRICHING THE CUSTOMER JOURNEY MERGING DIFFERENT EXPERIENCES ARTUSI, FEDERICO EMILIO BELLINI CLAUDIO DELL'ERA	A CREATION PROCESS OF NEW COMPETITIVE FACTORS YAMAZAKI, KIYOHIRO	PASSIONS AND THE MOTIVATIONAL HETEROGENEITY OF SMARTPHONE APPS THEOHARAKIS, VASILIS NIKOLAOS A. MYLONOPOULOS	UNCOVERING THE INFLUENCE OF CONTEXTUAL FACTORS ON SUSTAINABLE ENTREPRENEURIAL ACTIONS IN THE SHARING ECONOMY VELAMURI, VIVEK K. PANKOV, SUSANNE SCHNECKENBERG, DIRK	MERGERS & ACQUISITIONS, R&D, AND OPEN INNOVATION SUBSTITUTES OR COMPLEMENTS? ETTLIE JOHN E. MURTHY, RAJENDRAN PETER T. GIANIODIS	OMNI-SHORING AS A WAY TO COORDINATE DESIGN AND MANUFACTURING TO PRESERVE INNOVATION ABECASSIS-MOEDAS, CELINE VALERIE MOATTI	EARLY STAGE NEW PRODUCT AND SERVICE DESIGN PROCESS - THE USE OF GRAPHICAL REPRESENTATIONS YIP, MAN HANG IMOH M. ILEVBARE

Evening Free

Tuesday, June 12, 2018

	Room : B025	Room : B027	Room : B028	Room: B030	Room: B031	Room: B033	Room : B034
DAY 2	03 - Design's Role in Innovation and New Product Development Chair: ENDE, JAN VAN	04 - Emerging and Early Research (Young Scholars Track) Chair: BARCZAK,	07 - Innovation by Design Chair: CANDI, MARINA	TRACK 10 - Innovation Strategies and Leadership Chair: BUGANZA,	15 - Networks and Alliances in New Product Development Chair: KOLLER, HANS	17 - Open Innovation Chair: ACUR, NURAN	19 - Radical Innovation Chair: LEDWITH, ANN
	Challenge Session	GLORIA		TOMMASO Challenge Session			
09:00 – 09:30	"I DID IT MY WAY" - THE ADOPTION OF DESIGN THINKING BY A TECHNOLOGY DRIVEN FIRM BEN MAHMOUD- JOUINI, SIHEM SEBASTIAN FIXSON	THE BRIGHT SIDE OF BUSINESS MODEL INNOVATION: AN EMPIRICAL STUDY OF PERFORMANCE IMPLICATIONS ACROSS VENTURE LIFE CYCLE STAGES FREISINGER, ELENA CHRISTIAN LANDAU SVEN HEIDENREICH	VIABILITY MANAGEMENT IN DESIGN THINKING: EARLY INSIGHTS AZABAGIC, NERMIN GERDA GEMSER INGO KARPEN	PAIRS IN INNOVATION: HOW WORKING IN PAIRS HELP ORGANIZATIONS TO MOVE INTO A SHARED NEW DIRECTION BELLIS, PAOLA ROBERTO VERGANTI	OPEN RESEARCH OR SPONSOR TAKES IT ALL: THE INFLUENCE OF IP POLICY AGGRESSIVENESS ON UNIVERSITY- INDUSTRY COLLABORATION PROJECT SUCCESS GRETSCH, OLIVER FRANK TIETZE ALEXANDER KOCK	UNITING DISTRIBUTED RESEARCH STREAMS: REVIEWING THE FIELD OF EXTERNAL SEARCH EHLS, DANIEL SARA HEUSCHNEIDER, CORNELIUS HERSTATT	THE ROLE OF ATTENTION FOR RADICAL INNOVATION - IDENTIFYING MOVES THAT MATTER KARLSSON, ANNA JENNIE BJÖRK SUSANNE NILSSON
09:30 – 10:00	INTERMEDIATE TOOLS FOR INNOVATION – INSTRUMENTING FIRMS APPLYING THE ORIENTED CREATIVITY METHOD KCP KLASING CHEN, MILENA	INNOVATION STRATEGY IN DESIGN- INTENSIVE TURKISH OFFICE FURNITURE INDUSTRY GULDEN, SELIN OZLEM ER	WHICH KIND OF DESIGN THINKING IS RIGHT FOR YOU? DELL'ERA, CLAUDIO CABIRIO CAUTELA, STEFANO MAGISTRETTI, ROBERTO VERGANTI, FRANCESCO ZURLO	BUSINESS MODEL INNOVATION IN THE PUBLISHING INDUSTRY - A QUESTION OF RELUCTANCE TO INNOVATE? DENNISTEDT, BIANCA CHRISTIAN HEISE	WHEN DOES GOODWILL TRUST MATTER IN INTERFIRM NEW PRODUCT DEVELOPMENT? HOFMAN, ERWIN	THE INFLUENCE OF INNOVATION BARRIERS ON INDUSTRIAL COOPERATION: EVIDENCES FROM A LARGE-SCALE INNOVATION SURVEY	TRANSFERRING AN INNOVATION PROJECT TO THE BUSINESS UNIT. LESSONS LEARNT FROM CORPORATE VENTURES NIETO, JAVIER

	DOMINIQUE LAOUSSE				STEPHANIE SCHLEIMER, DRIES FAEMS	FRANK, ALEJANDRO GERMÁN MATEUS FERREIRA LIMA CARLA TEN CATEN	
10:00 – 10:30	DESIGN AFTER MANUFACTURING: CASE TESLA MODEL S KOSKINEN, KARI ANTTI LYYRA CARSTEN SØRENSEN	A SNEAK PEEK INTO THE BRAIN: INVESTIGATING NEURONAL REACTIONS TO NEW PRODUCTS USING FUNCTIONAL MAGNETIC RESONANCE IMAGING (FMRI) MILLEMANN, JAN ANDRE SVEN HEIDENREICH, MARTIN REIMANN CHRISTOPH KRICK	HOW DESIGNERS BECOME NEW VENTURE FOUNDERS: AN EXPLORATIVE STUDY OF DESIGNER FOUNDERS ROLE IDENTIFICATION KLENNER, NICO FLORIAN GERDA GEMSER INGO KARPEN	GREEN TECHNOLOGY ADOPTION AND BUSINESS MODEL TRANSFORMATION GREGSON, GEOFF LIHONG ZHANG BIN REN MIYUAN SHAN	MOTIVATION AND VALUE CONTRIBUTION IN COLLABORATIVE OPEN FORESIGHT: A MULTIPLE CASE STUDY IN THE SECTORS OF RENEWABLE ENERGY, LIFE SCIENCE AND AVIATION JAHN, REIMO	CO-CREATION IN PRACTICE: OBJECTIVES AND OUTCOMES GREVE, KATHARINA VERONICA MARTINEZ ANDY NEELY	ABSORPTIVE CAPACITY AND INNOVATION OUTPUT. A STUDY IN LMT INDUSTRIES OLTRA, MARIA J.

10:30 - 11:00	Coffee break
	Orangerie

	Room : B025	Room : B027	Room: B028	Room: B030	Room: B031	Room: B033	Room : B034
DAY 2	03 - Design's Role in Innovation and New Product Development Chair: SALOMO, SOEREN	04 - Emerging and Early Research (Young Scholars Track) Chair: CHRISTIANSEN, JOHN	07 - Innovation by Design Chair: GREEN, WILLIAM	TRACK 10 - Innovation Strategies and Leadership Chair: KAWAKAMI, TOMOKO	15 - Networks and Alliances in New Product Development Chair: MCNALLY, REGINA	17 - Open Innovation Chair: HULTINK, ERIK JAN	20 - Service Innovation and New Service Development Chair: PATRICIO, LIA
11:00 – 11:30	END-USER INVOLVEMENT IN NEW PRODUCT DEVELOPMENT: AN IN- DEPTH CASE STUDY	FINANCING INNOVATIVE FIRMS: AN EXPLORATORY STUDY OF THE INDIVIDUAL INVESTOR FORUM AS	BRIDGING TECHNOLOGY AND SERVICE INNOVATION THROUGH SERVICE DESIGN	Challenge Session LEVERAGING GENDER DIVERSITY TO ENHANCE INNOVATION PERFORMANCE: A TWO COUNTRY STUDY	OFFSHORE OUTSOURCING INNOVATION IN SMALL AND MEDIUM- SIZED ENTERPRISES (SMES): THE ANTE- CEDENTS AND IM-	BARRIERS TO AND MOTIVES FOR VIRTUAL CUSTOMER INTEGRATION IN NEW PRODUCT DEVELOPMENT - A	EXPLORING MANAGERS' STRATEGIES AND NEW DYNAMICS FOR CUSTOMER PARTICIPATION IN FINANCIAL CONTEXT

	KOUKOU, MARIA IOANNA ROB DEKKERS	A STRATEGIC DECISION GROUP OGUGUO, PRINCE	KUSTRAK KORPER, ANA LIA PATRÍCIO, STEFAN HOLMLID, LARS WITELL	OF TOP MANAGEMENT TEAMS HEMMERT, MARTIN CECILE K. CHO JI-YOUNG LEE	PACTS OF CONTRACT COMPLEXITY AND RELATIONAL TRUST KHRAISHI, AHMAD ANTONY PAULRAJ FAHJAN HUO	CUSTOMER PERSPECTIVE HANKER, ANNA-LENA MONIKA C. SCHUHMACHER ELISA BUTTLER	KARAGEYIM, MERAL AHU
11:30 – 12:00	RADICAL MEANING INNOVATION THROUGH DESIGN: THE DESCOMPLICA STUDY CASE LOBO, RAPHAEL CLAUDIO PITASSI	PLATFORM ECOSYSTEMS: ORCHESTRATING DOUBLE-SIDEDNESS AND ROLE OF PARTNER EXCLUSIVITY ORUGANTI, VIDYA VINCENT MANGEMATIN	HOW TO MAKE DESIGN TOOLS WORK? TAKING A CLOSER LOOK AT THE MECHANISMS IN THE NEEDFINDING PHASE WHEN GENERATING NEW PRODUCT CONCEPTS MEINEL, MARTIN TOBIAS T. EISMANN CHRISTIAN V. BACCARELLA KAI-INGO VOIGT SEBASTIAN K, FIXSON	TOWARDS A FRAMEWORK FOR STRATEGIC DESIGN OF INNOVATION LABORATORIES KLOOKER, MARIE CLAUDIA NICOLAI	TECHNOLOGICAL COMPLEXITY, ADAPTATION TO A PLATFORM, AND DEPENDENCE IN VALUE CO-CREATING PARTNERSHIPS LEW, YONG KYU JUNIC KIM	URBAN INNOVATION PROJECTS: INTEGRATING STAKEHOLDERS IN REGIONAL ECOSYSTEMS KROH, JULIA CARSTEN SCHULTZ	IT'S MINE, I DECIDE WHAT TO CHANGE. THE ROLE OF PSYCHOLOGICAL OWNERSHIP IN EMPLOYEES' PROCESS INNOVATION BEHAVIOR LEYER, MICHAEL ANN-KATHRIN HIRZEL JÜRGEN MOORMANN
12:00 – 12:30	EXPLORING OPPORTUNITIES HIDDEN IN GENERAL PURPOSE TECHNOLOGY: THE CASE OF IBM WATSON MAGISTRETTI, STEFANO CLAUDIO DELL'ERA	THE ROLE OF INDIVIDUAL AMBIDEXTERITY FOR ORGANIZATIONAL PERFORMANCE – EXAMINING EFFECTS OF AMBIDEXTROUS KNOWLEDGE SEEKING AND OFFERING ON KNOWLEDGE ACCUMULATION AND DEPARTMENT PERFORMANCE SCHNELLBAECHER, BENEDIKT JAN MILLEMANN, JAN KILLMER, SVEN HEIDENREICH, ELENA FREISINGER	WHAT MAKES THE DIFFERENCE? WHY DOES DESIGN THINKING LEAD TO SUPERIOR PROJECT PERFORMANCE? PAVLOVA, KRISTIANA CHRISTIANE RAU DIETFRIED GLOBOCNIK ANNE-KATRIN NEYER	GOVERNMENTAL INTERMEDIARIES FOR CROSS-SECTORAL SYNERGIES: SPACE TECHNOLOGY AND APPLICATIONS FOR THE ENERGY SECTOR KERSTENS, NATHALIE SHARON DOLMANS CHRISTINA GIANNOPAPA ISABELLE REYMEN	THE DIRECT AND CONTINGENT IMPACT OF FORMALIZATION ON NPD COLLABORATION OUTCOMES PEMARTÍN, MARÍA ANA ISABEL RODRÍGUEZ- ESCUDERO		INDUSTRIAL CUSTOMERS' ORGANIZATIONAL READINESS FOR SERVICE INNOVATIONS: ADOPTING DATA- BASED ADVANCED SERVICES MARTINSUO, MIIA EIJA VAITTINEN

12:30 - 13:30	Lunch
	Orangerie

	Room : B025	Room : B027	Room: B028	Room : B030	Room: B031	Room : B033	Room : B034
DAY 2	03 - Design's Role in Innovation and New Product Development Chair: DELL'ERA, CLAUDIO	04 - Emerging and Early Research (Young Scholars Track) Chair: BARCZAK, GLORIA	07 - Innovation by Design Chair: HATCHUEL, ARMAND	TRACK 10 - Innovation Strategies and Leadership Chair: SALOMO, SOEREN	15 - Networks and Alliances in New Product Development Chair: PERKS, HELEN MARGARET	17 - Open Innovation Chair: CHRISTIANSEN, JOHN K.	18 - Organising New Product Development Chair: DE WEERD- NEDERHOF, PETRA
	Challenge Session		Challenge Session			Challenge Session	
13:30 – 14:00	DESIGNING SERVICE- CENTRIC PRODUCT- SERVICE SYSTEMS RIZVI, MOHD AHSAN KABIR ENG K. CHEW	HOW DIGITAL PROCESS INNOVATIONS SHAPE INNOVATION DEVELOPMENT PROCESSES – A FOCUS ON VIRTUAL AND AUGMENTED REALITY WEINECKER, DENIS MONIKA C. SCHUHMACHER	DESIGN EVALUATION OF ELECTRIC VEHICLES: MODERATING EFFECTS OF CONSUMER CHARACTERISTICS RESE, ALEXANDRA BENJAMIN HÖFER DANIEL BAIER	THE INFLUENCE OF TECHNOLOGY FORESIGHT ACTIVITIES ON MANAGERIAL TECHNOLOGY FRAMES KLOS, CHRISTOPH PATRICK SPIETH	MANAGING OUTSOURCED NEW PRODUCT DEVELOPMENT: THE ROLE OF ORGANIZATIONAL CONTROLS, KNOWLEDGE INTEGRATION MECHANISMS, AND SUPPLIER FLEXIBILITY SIHAG, VIKRANT SERGE A. RIJSDIJK JAN VAN DEN ENDE	CROWDSOURCING FOR MANUFACTURING TECHNOLOGIES – ACCELERATION OF TIME-TO-MARKET DRESSEN, SEBASTIAN KATHARINA HÖLZLE, THOMAS NEUENHAHN, IRIS WEINREICH	VISUALIZATIONS: THEIR USE AND IMPACT ON INNOVATION PORTFOLIO DECISION MAKING KILLEN, CATHERINE JOANA GERALDI ALEXANDER KOCK
14:00 – 14:30	DYNAMIC DESIGN CAPABILITIES: WHAT IS THE ROLE OF INNOVATION SPEED? SWAN, K. SCOTT CHARLES NOBLE RON HESS	ENABLING SMALL FIRM GROWTH THROUGH PROCESS INNOVATION - A REFLECTION YEONG, AQUILA ROY STRATTON	EMPOWERING TEAMS THROUGH DESIGN THINKING: CONSEQUENCES OF USING DESIGN THINKING PRINCIPLES IN INNOVATION PROJECTS SALZMANN, EDMUND CHRISTIAN ALEXANDER KOCK	CEO OVERCONFIDENCE AND INNOVATION: THE MODERATING ROLE OF BOARD SOCIAL CAPITAL KRAFT, PRISCILLA SARAI DICKLER, TERESA ANTONIA BAUSCH, ANDREAS	OPEN-COOPETITION IN THE AUTOMOBILE INDUSTRY TEIXEIRA, JOSE	OPENNESS, ORGANIZATIONAL CAPABILITIES AND PERFORMANCE PODMETINA, DARIA ROMAN TEPLOV, EKATERINA ALBATS	THE ROLE OF HR SYSTEMS OF PRACTICES IN STIMULATING DIFFERENT TYPES OF INNOVATION KOK, ROBERT ROEL SCHOUTETEN, ERIK POUTSMA, PAUL LIGTHART

14:30 – 15:00	THE ROLE OF	HOW AMBIDEXTROUS	TREND SCANNING	HOW TO IDENTIFY A	THE MEDIATING ROLE	INNOVATING IN THE	ZERO MARGINAL COST
14.50 – 15.00	AESTHETICS IN NPD	ARE FIRMS ACTUALLY?	AND TREND SPOTTING	HIDDEN CTO? ROLES,	OF SOCIAL DECISION-	CROWD: THE IMPACT	ECONOMY:
	AND INNOVATION	SEARCHING FOR THE	IN PURSUE OF VALUE	FUNCTIONS AND CORE	MAKING	OF CORE AND NON-	EXPLORATION OF
	PROCESS: AN	R&D CAPABILITY	CREATION	ACTIVITIES OF	CONSTRAINTS AND	CORE	BEST PRACTICES OF
	EXPLORATORY	FRONTIER OF	DIRECTIONS IN	TECHNOLOGY	MODERATING ROLE	CONTRIBUTIONS AND	MANAGEMENT
	RESEARCH IN THE	EXPLORATION AND	DESIGN	EXECUTIVES IN THE	OF HIGH-LOW	CONTRIBUTION	ACCOUNTING IN NPD
	FASHION INDUSTRY.	EXPLOITATION USING	ROADMAPPING	INITIATION PHASE OF	CONTEXT IN THE	TIMING ON NEW	OF HIGH-TECH
		DATA ENVELOPMENT		RESEARCH AND	SOCIAL CAPITAL	PRODUCT	STARTUPS COMPANIES
	SINHA, RISHIKESH	ANALYSIS	SIMONSE, LIANNE	DEVELOPMENT	PRODUCT	DEVELOPMENT	OLIVEIRA, JORGE
	JAMES FLECK		ERIK-JAN HULTINK	PROJECTS	INNOVATION	SUCCESS IN A	
		ZHOU, QIJUN			RELATIONSHIP	CROWDSOURCING	MANUEL NUNES
		ROB DEKKERS		LOHMUELLER,		COMMUNITY	PAULO AFONSO
		ROBERT CHIA		BERTRAM	WANG, ZHAN		
				ALEXANDER	REGINA MCNALLY	O'HERN, MATTHEW	
				PETRIKHIN	HELENA LENIHAN	BILLUR AKDENIZ	
						SHUILI DU	

15:00 – 15:30	Coffee break
	Orangerie

	Room : B025	Room : B027	Room : B028	Room : B030	Room : B031	Room : B033	Room : B034
DAY 2	Track 05 - Engineering Issues in Innovation and New Product Development & Track 06 - Innovation and New Product Development in Family Firms	18 - Organising New Product Development	01 - Bottom of the pyramid, BOP, Innovation	TRACK 10 - Innovation Strategies and Leadership	22 - Theory Development in Innovation and New Product Development Management Research	17 - Open Innovation	20 - Service Innovation and New Service Development
	Chair: HATCHUEL, ARMAND	Chair: SAREN, MICHAEL Challenge Session	Chair: LE MASSON, PASCAL	Chair: GRIFFIN, ABBIE Challenge Session	Chair: BSTIELER, LUDWIG	Chair: HULTINK, ERIK JAN	Chair: PATRICIO, LIA
15:30 – 16:00	HOW ENGINEERS GAIN THE ATTENTION OF DECISION MAKERS? PROFESSIONAL END USERS GIVE INTERNAL LEGITIMACY FOR INNOVATIONS BELKHOUJA, SENDA CORINE GENET VINCENT MANGEMATIN	INNOVATING ON AN EXISTING PRODUCTION LINE: HOW PROCESS FIRMS USE THE MODULAR RECOMBINATION OF KNOWLEDGE TO DEVELOP PRODUCTS SIMMS, CHRISTOPHER DUSANA HULLOVA	PRO-POOR INNOVATION ADOPTION IN THE BOP MARKET: TOWARD AN INTEGRATED VIEW HASAN, MD RAJIBUL BEN LOWE DAN PETROVICI	DYNAMIC PRODUCT PROLIFERATION AND FIRM PERFORMANCE IMPLICATIONS PAKHUNWANICH, PIJAK VICTORIA M. STORY JOHN W. CADOGAN	FRAMING AT THE CEO, TOP MANAGEMENT TEAM, AND THE MIDDLE MANAGEMENT INTERFACES: HOW MUCH DOES THE CEO MATTER? ROETH, TOBIAS PATRICK SPIETH	THE IMPACT OF DIFFERENCES IN PERCEPTIONS OF UNIVERSITY- INDUSTRY R&D PROJECTS ON COLLABORATION PERFORMANCE SCHULTZ, CARSTEN OLIVER GRETSCH ALEXANDER KOCK	REQUIREMENTS FROM INDUSTRIAL INTERNET FOR INNOVATIONS IN ADVANCED INDUSTRIAL SERVICES MARTINSUO, MIIA FANNI LAURILA
16:00 – 16:30	INNOVATION MANAGEMENT ON SME IN UNDEVELOPED COUNTRIES: AN EMPIRICAL STUDY WITH FAMILY FIRMS IN MÉXICO MUNUERA-ALEMAN, JOSE LUIS GONZALO MALDONADO-GUZMÁN	HOW RELEVANT IS STAGE-GATE TO NEW PRODUCT DEVELOPMENT TODAY? BAXTER DAVID PAUL TROTT, PAUL ELLWOOD	THE QUESTION OF A FRUGAL MINDSET IN MNCS – FRAMING AN EMERGING PHENOMENON WITH A SYSTEMATIC LITERATURE REVIEW KROHN, MALTE DAVID CORNELIUS HERSTATT	FINDING THE WAY IN ROADMAPPING: THEORY, PRACTICE AND FUTURE DIRECTIONS SIEBELINK, REMCO ERWIN HOFMAN JOHANNES I.M. HALMAN INGO NEE	EXPLAINING STANDARD SUCCESS FOR COMPLEX SYSTEMS VAN DE KAA, GEERTEN	THE ROLE OF OPENNESS TO EXTERNAL KNOWLEDGE SOURCES IN INNOVATION VALUE CHAINS. HOW DO HIGH- AND LOW- TECH FIRMS DIFFER IN THEIR BEHAVIOR? SCHULZ, PHILIPP	FRONTLINE EMPLOYEES ASSISTING R&D SCREENING SERVICE IDEAS NETZ, JOHAN PETER R MAGNUSSON LARS E OLSSON

16:30 – 17:00	THE LEARNING-BY-	THE DISPERSION OF	INNOVATION AT THE	CHANGING THE	DIFFERENT	COMMUNITY-BASED	EXAMINING THE
10.50 17.00	EXPORTING EFFECT	DEPARTMENTAL	BOTTOM-OF-THE-	FABRIC: TOWARDS A	PERSPECTIVES ON	FORESIGHT:	STRATEGIC FIT
	ON FAMILY FIRM	DECISION-MAKING	PYRAMID (BOP): A	CONCEPTUALIZATION	FACILITATOR'S	USING ONLINE	BETWEEN BUSINESS
	PRODUCT	AUTHORITY IN	CONCEPTÙALIZATION	OF PIVOTING	NEUTRALITY IN	COMMUNITIES AT THE	ENVIRONMENT AND
	INNOVATION: A	INNOVATION	OF BOP INNOVATION		INNOVATION	FRONT END OF	SERVICE INNOVATION
	LONGITUDINAL STUDY	DEVELOPMENT	CAPABILITY	WELLER, STEPHANIE	MANAGEMENT	FORESIGHT	- AN AUSTRALIAN
				MIRIAM			PERSPECTIVE
	PEMARTÍN, MARÍA	WELLE, MARKUS	VON JANDA, SERGEJ	RENÉ BOHNSACK,	WRÓBEL, AGATA EWA	ZENG, MICHAEL	
	GREGORIO SÁNCHEZ-	SABINE KUESTER	SABINE KUESTER	SANA AKBAR KHAN	CARINA LOMBERG	ANDREAS	PRAJOGO, DANIEL
	MARÍN,ALFREDO DE	MONIKA C.	MONIKA C.		PHILIP CASH	REIMO JAHN	,
	MASSIS, JOAQUÍN	SCHUHMACHER	SCHUHMACHER			HANS KOLLER	
	MONREAL-PÉREZ,					FERDINAND GNADT	
	FEDERICO FRATTINI						

19:00	Conference Dinner (bus leaves FEUP at 18:00, return expected at 23:00)
	Hotel Yeatman

Wednesday, June 13, 2018 - Room: Auditorium

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08:45 –							
10:30		Innovation Strategy. Innovation at the French Railways Authority (SNCF). Dominique Laousse, Head of Innovation & Prospective, SNCF, France.					
	l l	xtending the business model to solution provider, Trackunit. Per Stjernqvist VP Servitization & Solutions, Trackunit, Denmark and Christer Karlsson.					
		Open innovation and Collaboration in Logistics and Supply Chain Management. João Amaral, Board member, CIO, Logistics and Supply Chain, Sonae MC					
		nnovation and NPD in the aviation industry. ZAL— Hamburg's Center of Applied Aeronautical Research. Roland Gerhards - CEO of ZAL.					
10:30 – 11:00		Coffee break					
11:00 – 1	L1:45	Collaborative research challenges and opportunities. Panel with the industrial speakers. <i>Moderators Christer Karlsson & Paul Coughlan.</i>					
11:50 – 12:20 History of		of Innovation and Product Development Management. Abbie Griffin.					
12:20 – 1	L2:50	Current trends and Challenges. Gloria Barczak.					
12:50 – 13:50		Lunch					
13:50 – 1	14:20 Young scholars' development. Armand Hatchuel and Keith Goffin with PhD guests.						
14:20 – 1	L4:50	Career development. Three outstanding cases: Tommaso Buganza, Ann Ledwith, Jennie Björk. Moderator Paul Coughlan.					
14:50 – 1	L5:20	Research quality. What makes quality and contribution? Best papers awards criteria. From conference paper to journal manuscript.					
		Journal editors. Moderator Paul Coughlan and Christer Karlsson.					
15:20 – 1	L5:50	Coffee break					
15: 50 – 1	16:30	Research ideas. Open plenary, participants' ideas and voting. <i>Moderators Christer Karlsson & Paul Coughlan</i> with editors' comments.					
16:30 – 1	L7:10	Research approaches – how we do it and what we contribute. Study on Applied approaches over time by <i>Keith Goffin</i> .					
		Collaborative research introduction. Moderators <i>Christer Karlsson and Paul Coughlan</i> .					
17:15 – 1	8.00	Closing Session					
17.1J I		Best Papers Awards					
		> Outlook to the 2019 Conference					
		Change of guards					
		Closing					